



HUSCH BLACKWELL

“Accellion brings a new level of accountability to our interactions. Thanks to the solution’s automatic notification functionality, I know when someone has received what I’ve sent. It’s a quick, secure and cost-effective way to send information.”

Rodney Herbel
Director of Litigation Services
Support

Husch Blackwell LLP

Top law firm expedites litigation department’s communications and increases team’s productivity with Accellion’s file sharing capabilities.

Husch Blackwell LLP is a full-service litigation and business law firm with attorneys across the United States and in London. The firm represents national and global leaders in major industries that include agribusiness, food and beverage, energy, financial services, healthcare, pharmaceuticals, real estate, construction, manufacturing, technology and transportation. The firm’s history reflects almost a century of legal excellence, delivering the highest standards of legal services.

Challenge

Husch Blackwell felt weighed down. Data-intensive files, such as documentation for client cases, put a huge stress on the firm’s email system. To offload a large percentage of the volume, the firm used hard drives, thumb drives and DVDs as file transfer alternatives.

“We focused on offloading large file transfers to reduce strain on our email system,” said Blake Rooney, Director of Information Technology at Husch Blackwell. “Once the need was outlined, we began zeroing in on solutions that would fit our business requirements.”

The firm selected a single solution for file sharing both internally and externally. One of the firm’s requirements was security – including data encryption and file notifications.

Husch Blackwell’s industry peers recommended Accellion in product forums. The solution stood out during evaluation for three key reasons: ease of use; high performance; and deployment flexibility.

“We chose Accellion in large part to meet two needs: the ability to share large files, and the need for a high level of security,” said Joel Peterson, Systems Manager, Husch Blackwell. “Often clients couldn’t receive files because of size limits on their email, and Accellion has proven to be a great work-around for us.”

Solution

Husch Blackwell’s litigation support personnel use Accellion to produce electronic data for client cases. The ability to send large files straight from email saves time formerly spent copying content to a disc or thumb drive, and then putting it into the mail. Additionally, the firm benefits from Accellion’s file notifications confirming exactly when documents have been received and downloaded by opposing counsel.

Quick Facts – Husch Blackwell LLP



Deployed Since

2008



Number of Users

**150 internal
unlimited external**



Custom Web Interface

Yes



Email Integration

Yes



Mobile Integration

Yes



Accellion deployment eased the number of data-intensive files that were overloading its email system



Set-it-and-forget-it feature set resulted in hands-off IT maintenance and instant employee productivity gains



Able to instantly share newly created files with opposing counsel and know exactly when they've been received

“Accellion brings a new level of accountability to our interactions,” said Rodney Herbel, Director of Litigation Services Support, Husch Blackwell. “Thanks to the solution’s automatic notification functionality, I know when someone has received what I’ve sent. It’s a quick, secure and cost-effective way to send information.”

The set-it-and-forget-it technology and straightforward user interface have resulted in time-savings for Husch Blackwell. Use of Accellion has reduced the need for burning CDs and reliance on flash drives and has eliminated clogged email servers.

“It’s a low-support implementation that didn’t create loads of help desk calls, and the product works as advertised,” said Rooney.

The ability to send mass amounts of data digitally has also given the litigation support team extra hours to complete projects. Previously they built in time for burning final documentation onto a CD or thumb drive and overnighting the package to opposing counsel. Now they can work up until the deadline, deliver the content via Accellion and, through the solution’s automatic notifications, rest assured that the information arrived in time.

“Having a few extra hours to work on a project is sometimes critical,” said Herbel. “Accellion gives us that ability as we produce content for our clients’ cases.”

Top Selling Point

- Accellion deployment eased the number of data-intensive files that were overloading Husch Blackwell’s email system.

Stand-Out Functionality

- Set-it-and-forget-it features resulted in hands-off IT maintenance and instant employee time-savings.

Key Use Case

- Litigation support is able to instantly share files with opposing counsel and know exactly when they’ve been received, downloaded and reviewed.

About Accellion

Accellion, Inc. is the industry leader in providing private cloud solutions for secure access and sharing of enterprise information across devices, enabling employees to work securely wherever. Founded in 1999, Accellion is an award-winning, private company headquartered in Palo Alto, California with offices in North America, APAC, and Europe. The company has evolved from its roots in cloud storage into a leading enterprise security software provider. More than 12 million business users and 2,000 of the world’s leading corporations and government agencies, including Procter & Gamble; Indiana University Health; Kaiser Permanente; Lovells; Bridgestone; Harvard University; the Securities and Exchange Commission; and NASA use Accellion solutions to protect confidential information, ensure compliance, increase business productivity, and reduce IT costs.

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