

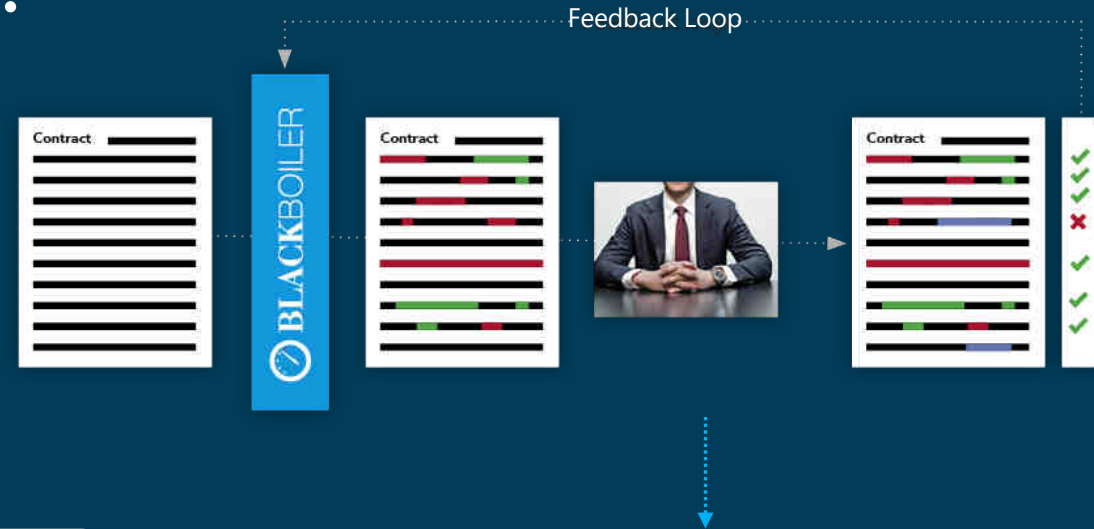
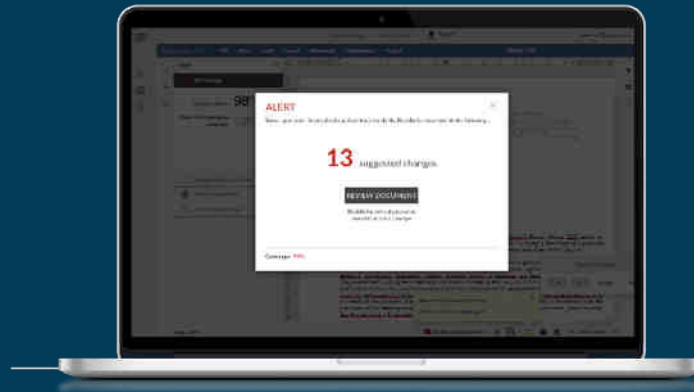


2021 Capabilities Overview

Automated Contract Markup. Right on Point. Right Away.

Automated contract markup speeds the contract negotiation process by recommending company-specific revisions.

All applied in “Track Changes” in your document in minutes.



- Suggests revisions based on edits to previously reviewed contracts.
- Deploys your company’s legal playbook during each new contract review.
- Grows smarter and increases efficiency with each additional use.

Efficiency and Accuracy. Built Around You .



Learns from your historically negotiated contracts and company standards **OR** tell us your company's standard contract terms and clauses.

Proprietary techniques creates client-specific editing models.

Inbound contracts marked up instantaneously in "Track Changes."

Grows smarter and increases contract review efficiency with each additional use.

Execute contracts tailored to you with BlackBoiler.

Client-specific Editing Models. 3 ways.

1.



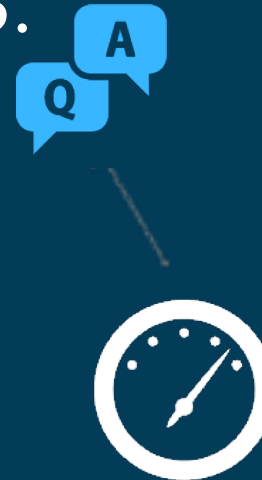
Learns from your historically negotiated contracts and company standards.

2.



Tell us your company's standard contract terms and clauses.

3.



Customize your own editing models using a question-and-answer interface.

Coming Soon

The Benefits of Automated Contract Markup.

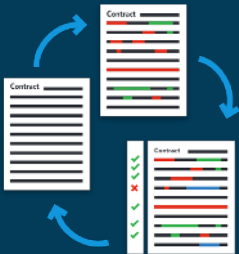


Increase Productivity

Review the same volume of contracts in a fraction of the time.
Leverage your past work to do future work.

Improve Profitability

Accelerate revenue capture through faster deal closure.
Decrease costs and free up internal resources.



Ease of Adoption

Work within your existing systems and tools.
Designed by attorneys to work for attorneys with no learning curve.

Drive Consistency

Unlock your institutional knowledge to achieve contract consistency.
Work seamlessly across business units, divisions, and/or geographical regions.



Key Features



Automated Markup

Automatically markup in-bound contracts based on your company's standards and your historical edits.

Seamless Integration into Workflow

Simply send an email with an in-bound contract to your company's BlackBoiler email address, automatically get a redlined version back in 2 minutes.

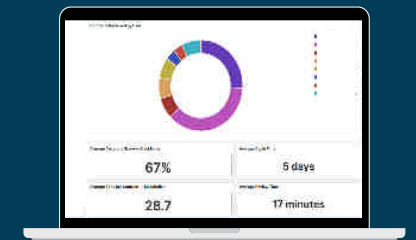


Smart Clause Library

One-click insertion of your company's standard negotiation clauses organized by contract domain to ensure consistency across the entire company.

Data Dashboard

Track efficiency gains in both individual contract review and collaborative working scenarios.



IP, Trade Secrets and Recognition



7 patents issued

Includes breakthrough patent:
"Method and System for Suggesting Revisions to an Electronic Document,"
defensible in verticals beyond legal.

Trade Secrets

Tech Stack



Moneta is a custom-built NLP tool that powers BlackBoiler's proprietary automated editing engine.

4+ Years of R&D on proprietary NLP & AI tech systems.

Grants, Awards & Publicity



BUSINESS INSIDER



Forbes



ARTIFICIAL LAWYER

legali insider



Case Study – TE Connectivity



TE Connectivity (NYSE: TEL) came to BlackBoiler looking to drive greater efficiency in their contract review process across all of their business units.

“Once we gleaned through who the providers were that we thought could meet our needs, we did pilots with two different tools, and the one we eventually selected was BlackBoiler. Even in the pilot with BlackBoiler we were able to see a reduction in review time by 50%. And as far as the cycle time, we saw a 67% reduction.”

Jim Michalowicz
Senior Manager – Legal Operations Business Performance

Contract Review Time

↓ 50%

Contract Cycle Time

↓ 67%